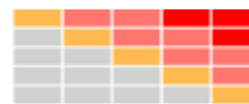


## Manual Food Fraud Tool (in Safefood-Online)

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## 1 Food Fraud (a significant food safety risk)

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Food fraud is the deliberate placing on the market of adulterated food with the aim of achieving an economic advantage through consumer deception. They are also often referred to as "Economically motivated adulteration" (EMA). In a broader sense, this can also include fraud with food contact materials

There is currently no legal definition of food fraud. The GFSI (Global Food Safety Initiative) standard describes food fraud as:

*"a collective term encompassing the deliberate and intentional substitution, addition, tampering or misrepresentation of food, food ingredients or food packaging, labelling, product information or false or misleading statements made about a product for economic gain that could impact consumer health".*

The FDA (U.S. Food Drug Administration) describes EMA as:

*"fraudulent, intentional substitution or addition of a substance in a product for the purpose of increasing the apparent value of the product or reducing the cost of its production, i.e., for economic gain".*

Food fraud therefore represents a significant food safety risk that must be managed, mitigated or eliminated.

In recent years there have been a number of incidents involving i.e. olive oil, fish, organic products, milk, cereals, honey, maple syrup, coffee, tea and spices. The "horse meat scandal" is not one of the top ten incidents because - in contrast to public/press perception - it was of little economic relevance. The German Federal Ministry of Justice and Consumer Protection is currently investigating how an early warning system can be developed on a scientific basis that identifies incentives to deceive consumers. With such a system, so far not existing, authorities would be able to proactively prevent suspected deceptions as well as the health risks associated with deception in food production. The systematic observation of product volumes, price changes and goods flows can provide the basis for this. The internet site "[www.lebensmittelklarheit.de](http://www.lebensmittelklarheit.de)" could be a first approach for this.

### 1.1 Requirements from existing GFSI-standards

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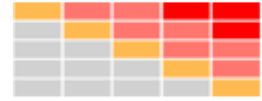
#### Requirements from GFSI:

Here aspects must be taken into account which go beyond the traditional view of the production of safe food. In the Guidance Document "Tackling Food Fraud Through Food Safety Management Systems" ([https://www.mygfsi.com/files/Technical\\_Documents/201805-food-fraud-technical-document-final.pdf](https://www.mygfsi.com/files/Technical_Documents/201805-food-fraud-technical-document-final.pdf)), the GFSI (Global Food Safety Initiative) published requirements on food fraud.

The GFSI recommends two main steps:

#### **(1) Vulnerability assessment**

The standard requires the organization to have a documented vulnerability assessment for food fraud to identify potential vulnerabilities and to prioritize measures to address food fraud vulnerabilities.



## **(2) Food Fraud Mitigation plan (Control plan):**

The standard requires the organization to have a documented plan that defines the control measures the organization has implemented to mitigate public health risks associated with identified food fraud vulnerabilities.

This food fraud mitigation plan must be supported by the food safety management system of the organization.

Questions deriving from these requirements:

1) With a risk assessment it is checked how vulnerable is the production of the food to potential fraudulent measures.

2) Which control measures need to be implemented to mitigate this risk?

## **Requirements from IFS Food, Version 6.1**

### **Criterion 4.4.5 (purchase):**

The purchased products shall be checked in accordance with the existing specifications and their authenticity, based on hazard analysis and assessment of associated risks. The schedule of these checks shall, as a minimum, take into account the following criteria:

- product requirements
- supplier status (according to its assessment) and
- impact of the purchased products on the finished product.

The origin shall be additionally checked, if mentioned in the specification.

Questions directly deriving from this requirement:

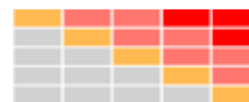
- Is there a test plan and how is the test plan updated?
- How are criteria regarding authenticity taken into account?

### **Criterion 5.6.8 (product analysis):**

Based on hazard analysis, assessment of associated risks and on any internal or external information on product risks which may have an impact on food safety and/or quality (incl. adulteration and fraud), the company shall update its control plan and/or take any appropriate measure to control impact on finished products.

Linked to this requirement there are additional questions and references as follows:

If an alarm system informs that a raw material from a certain country regularly contains a hazardous substance and if the company buys this raw material, the company must increase the frequency of analyses of this raw material in order to improve monitoring. However, if the analysis always produces good results and if the raw material is known to be low risk, the company may decide to reduce the frequency of analysis.



## **Criterion 4.21.1 (Food Fraud)**

A documented food fraud vulnerability assessment shall be undertaken on all raw materials, ingredients, packaging and outsourced processes, to determine the risk of fraudulent activity in relation to substitution, mislabelling, adulteration or counterfeiting. The criteria considered within the vulnerability assessment shall be defined.

## **Criterion 4.21.2 (Food Fraud)**

A documented food fraud mitigation plan shall be developed, with reference to the vulnerability assessment, and implemented to control any identified risk. The methods of control and monitoring shall be defined and implemented.

## **Criterion 4.21.3 (Food Fraud)**

In the event of increased risk, food fraud vulnerability assessment shall be reviewed.

Otherwise all vulnerability assessments shall be reviewed at least annually.

Control and monitoring requirements of the food fraud mitigation plan shall be reviewed and amended when applicable.

## **Requirements from BRC Food, Version 8**

### **Criterion 5.4.1**

The company shall have processes in place to access information on historical and developing threats to the supply chain which may present a risk of adulteration or substitution of raw materials (i.e. fraudulent raw materials). Such information may come from, for example:

- trade associations
- government sources
- private resource centres.

### **Criterion 5.4.2**

A documented vulnerability assessment shall be carried out on all food raw materials or groups of raw materials to assess the potential risk of adulteration or substitution. This shall take into account:

- historical evidence of substitution or adulteration
- economic factors which may make adulteration or substitution more attractive
- ease of access to raw materials through the supply chain
- sophistication of routine testing to identify adulterants
- the nature of the raw material.

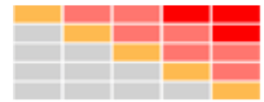
The output from this assessment shall be a documented vulnerability assessment plan. This plan shall be kept under review to reflect changing economic circumstances and market intelligence which may alter the potential risks. It shall be formally reviewed annually.

### **Criterion 5.4.3**

Where raw materials are identified as being at particular risk of adulteration or substitution, the vulnerability assessment plan shall include appropriate assurance and/or testing processes to mitigate the identified risks.

### **Criterion 5.4.4**

Where products are labelled or claims are made on finished packs which are dependent on the status of a raw material, the status of each batch of the raw material shall be verified. These claims include:



- specific provenance or origin
- breed/variety claims
- assured status (e.g. Global G.A.P.)
- genetically modified organism (GMO) status
- identity preserved
- named specific trademarked ingredients.

The facility shall maintain purchasing records, traceability of raw material usage and final product packing records to substantiate claims. The site shall undertake documented mass balance tests at a frequency to meet the particular scheme requirements or at least every 6 months in the absence of a scheme-specific requirement.

#### Criterion 5.4.5

Where claims are made about the methods of production (e.g. organic, halal, kosher) the site shall maintain the necessary certification status in order to make such a claim.

#### Criterion 5.4.6

The process flow for the production of products where claims are made shall be documented and potential areas for contamination or loss of identity identified. Appropriate controls shall be established to ensure the integrity of the product claims.

#### Conclusion:

There are of course many options for carrying out a risk assessment and which control measures must be implemented in the company in order to mitigate this risk. With the database Safefood-Online this is possible in an easy way. Either the analysis can be done within the HACCP analysis or with the Food Fraud Tool developed especially for this purpose.

#### Remark:

With output option 2 (output with individual hazard categories) in the "HACCP Export" module, it is possible to select only "Food Fraud":

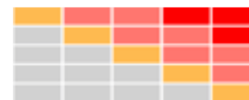
Output option 2

Output individual hazards

Include the following dangers:

- ☐ biological hazards
- ☐ chemical hazards
- ☐ physical hazards
- ☐ allergenic hazards
- ☒ food fraud / deception
- ☐ miscellaneous

This query should not be used for Food Fraud analysis, since in this case the questions of the Food Fraud module are not taken into account. Therefore it is recommended to always use the Food Fraud module for Food Fraud Analysis.



Home Search Dashboard Download Links Contact HACCP Export Evaluation Test plan **Food Fraud** Map

The following notifications are included in the "Food Fraud" query:

- **Irradiation** (irradiated food)
- **GMO** (notifications concerning genetically modified organisms or foodstuffs)
- **novel food**
- **Fraud** (e.g. illegal import)
- **Colours** (illegal addition or incorrectly labelled food)
- **Composition** (e.g. admixtures in the recipe or directly to the food)
- **Labelling** (e.g. incorrect labelling or falsified health certificates)

The addition of a group and the addition of articles (in Safefood Online these are foods, food contact materials and animal feed) is done according to the same principle as described in the Safefood Online manual (see the "Download" tab).

## 1.2 Addition of foods, food-contact-materials and animal feeds

Before adding food, food contact materials and feed, a selection must be made about which data to access:

- Food and /or
- Food contact materials and /or
- animal feed

The selection and/ or the changes are stored:

Selection

☒ FOOD CONTACT MATERIALS

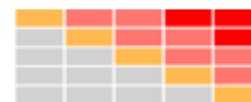
☐ FOOD

☐ FEED

Save change

When adding articles (food, food contact materials and feed), a window opens in which all hits containing the entered term are displayed. So it is sufficient if only a part of the word is entered (i. e. in the selected example "sojal" for "soy lecithin"). In another list all further hits are shown, in which the selected term is contained in the data set, but not in the word of the article itself. In this way, further articles can also be loaded into the export. The hits achieved can be added individually by setting a check mark.

When the selection of articles is completed the Food Fraud Analysis can be started.



## 2 Vulnerability assessment Food Fraud

### 2.1 Vulnerability assessment example [hazelnuts](#)

Start Food Fraud Analysis

#### 2.1.1 Questions regarding likelihood of occurrence: example [hazelnuts](#)

##### Likelihood of occurrence hazelnuts

###### Question A 1/4

Any known incidents of food fraud in the past?  
Actually any concerns, e.g. current notifications or alerts?

- ☐ no incident
- ☐ 1-3 incidents
- ☐ 4-6 incidents
- ☐ 7-10 incidents
- ☒ 11 and more incidents

This evaluation is done directly by Safefood-Online. No changes possible.

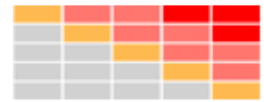
The following known hazards can be shown when the details are displayed:

Show details

Hazards	Country of origin
<b>composition</b>	
magnesium phosphide [1]	Turkey [1]
<b>adulteration / fraud</b>	
improper health certificate(s) [8]	Turkey [8]
illegal import [1]	Turkey [1]
absence of health certificate(s) [2]	Serbia [1], Turkey [1]

Remark: In this query for "hazelnuts", the highest level in question A 1/4 already indicates the highest probability of occurrence (the highest risk). In this case, the other questions about the likelihood of occurrence have no influence. The results are later shown in the risk matrix. If, for example, 4-6 incidents were identified as a result, the following three questions can "increase" the probability of occurrence (risk increases).





## Question A 2/4

How strong are the economic influences, such as price fluctuations on the market?

*Data from purchase department / supplier*

- ☐ There are no price fluctuations.
- ☐ Price fluctuations are in the expected range.
- ☐ Price fluctuations more than 10% - 20% above the expected range.
- ☐ Price fluctuations more than 20% - 40% above the expected range.
- ☒ Price fluctuations more than 40% above the expected range.

## Question A 3/4

From which country of origin the raw material is sourced? How long (time) and how complex is the supply chain? Are manipulations possible?

Select the country of origin for the raw material::

☒ Azerbaijan ☒ Georgia ☒ Italy ☒ Turkey

several countries can be selected, according to a worst case scenario, the worst rating is used

- ☐ no risks
- ☐ acceptable risks
- ☐ conditionally acceptable risks
- ☐ unacceptable risks
- ☒ critical risks

*This evaluation is carried out by Safefood-Online using the Corruption Perceptions Index (CPI) and the Global Competitiveness Index (GCI). No change possible.*

## Question A 4/4

What is the market for the raw material (e.g. value of raw material / size of the market)? Is the raw material always available or what is the availability outside the harvest?

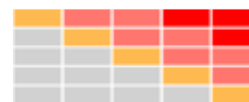
*Assessment of QM / QS and purchasing*

- ☐ large market, raw material always available, regardless of the time of harvesting.
- ☐ The market is well manageable. Raw material is not so valuable and there are many suppliers.
- ☐ Procurement is possible all year round. There are rarely bottlenecks.
- ☐ Raw material is bought only by dealers.
- ☒ The market is small, often intransparent and there are only few suppliers. Raw materials are very expensive.

For each question an answer must be clicked before proceeding to the step likelihood of detection:

Next step: likelihood of detection





## 2.1.2 Questions regarding likelihood of detection: example hazelnuts

### Likelihood of detection

#### hazelnuts

##### Question E 1/4

What's the transportation route? How are the raw materials packaged?  
Are there tamper-evident closures / seals?

*Answer from the incoming goods inspections and corresponding notifications*

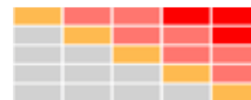
- ☒ Tamper-evident closure present or not required (e.g. for whole, undamaged fruits). It is always checked for possible damage upon receipt of the goods. There are no known damages.
- ☐ Tamper-evident closure present or not required (e.g. for whole, undamaged fruits). It is always checked for possible damage upon receipt of the goods. There are 1 - 2 known damages.
- ☐ Tamper-evident closure always available and required. There are 3 - 10 incidents per year with damaged tamper-evident closures, seals or seals.
- ☐ Tamper-evident closure is missing frequently (more than 10 incidents per year) although required and mandatory.
- ☐ No tamper-evident closure available although required.

##### Question E 2/4

How is the quality of the raw material (unprocessed or processed, i.e. peeled, cut, crushed, ground, liquid or otherwise further processed) and how many stages are there from cultivation / extraction (farmer/ producer) to the delivery of the raw material to our company?

*Is the supply chain known? The closer to the origin, the less risky.*

- ☐ There are no known adulterations for the product and from an economic point of view it can be assumed that it makes little sense to adulterate the raw material.  
*Since there are known incidents, this selection is not possible.*
- ☒ The raw material is directly purchased from the producer or trader. At least one of them is GFSI certified.
- ☐ The raw material is directly purchased from the producer who is classified as trustworthy (e.g. multi-year cooperation).
- ☐ Although the producer is known, he has never been visited and there are at least two intermediate stages to the production of the raw material that is procured.
- ☐ For the production process of the raw material from harvesting to the final product there is not much knowledge available, so that possible weak points cannot be recognized and evaluated.



## Question E 3/4

Are there already control measures, such as supplier audits, in which topics such as adulteration, traceability, mass balance and ethical aspects are audited?

- ☐ There is an annual risk-oriented audit planning. The audits are addressing issues such as adulteration and fraud (including detection of such events), traceability, mass balance and ethical aspects that are fully met by suppliers.
- ☐ Risk-based supplier audits are carried out. Issues such as adulteration and fraud (including the detection of such events) and ethical aspects are not (yet) sufficiently addressed.
- ☒ Risk-based supplier audits are carried out. Topics such as adulteration and fraud (including the detection of such events) as well as ethical aspects are not sufficiently addressed and are not fully met by the supplier.
- ☐ There are supplier audits, but these audits are not systematically planned and done situational.
- ☐ There are no systematic, risk-based supplier audits.

## Question E 4/4

Is it easy today to detect the known or possible adulterations in routine examinations? Are there any investigations or possibilities of discovery at all? What does the test plan look like?

### Assessment of QM / QA

- ☐ There are no known adulterations.  
*Since there are known incidents, this selection is not possible.*
- ☒ A quick test / routine examination is available to determine the possible adulteration. The method is used in our company or at the supplier's side and is part of the inspection plan with a fixed interval.
- ☐ Methods with authenticity tests are available, but they are very complex and cannot be carried out in our own laboratory.
- ☐ An inspection plan exists laying down the detection method(s) according to a specified interval. External laboratories are also responsible to test for authenticity.
- ☐ Although there are analytical methods to detect adulterations, they can only be carried out in a few specialized laboratories. These tests are very costly and are only used when adulterations or fraud are known or reported.

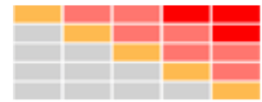
Complete

After clicking on the button “Complete” the following window appears:

### Information

Your data has been saved and is now ready for evaluation.

Start FOOD Fraud Analysis Excel-Export



### 2.1.3 Evaluation using a Excel spread sheet

After the query is done an Excel spread sheet with 4 sheets is opened:

### 2.1.4 Sheet 1: Food Fraud Results

The first sheet summarizes all results of the selected group. This allows you to see at any time how the respective questions were answered. The colour indicates the classification in the risk matrix.

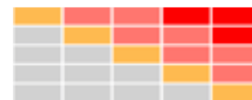
This Excel table can be extended as required, e.g. by the name of the supplier or the current price.

Food Fraud Incidents			
for raw material, food-contact material, animal feed			
safefood-online GmbH 21.06.2019			
The data output has been limited to: 01.01.1979 - 21.06.2019			
Selection: FOOD			
The number of reported incidents is based on the above selection			
Group: hazelnuts			
Are there outsourced processes? Are packaging materials included?			
Questions regarding likelihood of occurrence			

Questions regarding likelihood of current detection									
What's the transportation route? How are the raw materials packaged? Are there tamper-evident closures / seals?	How is the quality of the raw material (unprocessed or processed, i.e. peeled, cut, crushed, ground, liquid or otherwise further processed) and how many stages are there from cultivation / extraction (farmer/producer) to the delivery of the raw material to our company?	Are there already control measures, such as supplier audits, in which topics such as adulteration, traceability, mass balance and ethical aspects are audited?	Is it easy today to detect the known or possible adulterations in routine examinations? Are there any investigations or possibilities of discovery at all? What does the test plan look like?						
Tamper-evident closure present or not required (e.g. for whole undamaged fruits). It is always checked for possible damage upon receipt of the goods. There are no known damages. Tamper-evident closure present or not required (e.g. for whole undamaged fruits). It is always checked for possible damage upon receipt of the goods. There are 1 - 2 known damages. Tamper-evident closure always available and required. There are 3 - 10 incidents per year with damaged tamper-evident closures, seals or seals. Tamper-evident closure is missing frequently (more than 10 incidents per year) through required and mandatory. No tamper-evident closure available although required.	There are no known adulterations for the product and from an economic point of view it can be assumed that it makes little sense to adulterate the raw material. The raw material is directly purchased from the producer or trader. At least one of them is GFSI certified. The raw material is directly purchased from the producer who is classified as trustworthy (e.g. multi-year cooperation). Although the producer is known, he has never been visited and there are at least two intermediate stages in the production of the raw material that is produced. For the production process of the raw material from harvesting to the final product there is not much knowledge available, so that possible weak points cannot be recognized and evaluated. There is an annual risk-oriented audit planning. The audits are addressing issues such as adulteration and food (including detection of such events), traceability, mass balance and ethical aspects that are fully met by suppliers. Risk-based supplier audits are carried out. Issues such as adulteration and food (including the detection of such events) and ethical aspects are not (yet) sufficiently addressed. Risk-based supplier audits are carried out. Topics such as adulteration and food (including the detection of such events) and ethical aspects are not (yet) sufficiently addressed and are not fully met by the supplier. There are supplier audits, but these audits are not systematically planned and done in parallel. There are no systematic, risk-based supplier audits.	There are no known adulterations. A quick test / routine examination is available to determine the possible adulteration. The method is used in our company or at the supplier's site and is part of the inspection plan with a fixed interval. Methods with authentic tests are available, but they are very complex and cannot be carried out in our own laboratory. An inspection plan exists helping down the detection method(s) according to a specified interval. External laboratories are also responsible to test for authenticity. Although there are analytical methods to detect adulterations, they can only be carried out in a few specialized laboratories. These tests are very costly and are only used when adulterations or fraud are known or reported.							

### 2.1.5 Sheet 2: Vulnerability assessment

In the second sheet, all selected articles in a risk matrix are sorted into the fields A1 to E5, depending on the risk assessment resulting from the analysis. The two evaluations of likelihood of occurrence and likelihood of detection are transferred to the matrix and entered in the corresponding field. This query tool only works if individual foods/food-contact materials and/ or animal feed are queried. For this reason, all groups are broken down into individual articles.



Regarding the classification the following rules are applied:

## Likelihood of occurrence:

- field 1: unlikely
- field 2: very rare
- field 3: rarely
- field 4: possible
- field 5: often

At the end, the highest ranking of the four questions is adopted in the relevant field (1 - 5). The classification is resulting from answering all questions. The highest rating of the 4 questions is transferred to the corresponding field. The result for the two questions A 1/4 and A 3/4 results from the data already existing in Safefood-online.

## Likelihood of detection

- field A: sure
- field B: probably
- field C: quite likely
- field D: rather rare
- field E: unlikely

Also for the likelihood of detection, the highest rating of the four questions is transferred to the relevant field (A - E).

The classification rules are described in detail in Chapter 3.

A

B

C

D

E

F

G

1

FOOD FRAUD - Vulnerability Assessment

for raw material, food-contact material, animal feed

safefood-online GmbH 19.06.2019

Safefood-Online

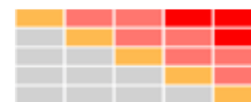
Identify risks and increase opportunities

The data output has been limited to: 01.01.1979 - 19.06.2019

Selection: FOOD

Group: hazelnuts

Likelihood of occurrence	often 5			hazelnuts		
	possible 4					
	rarely 3					
	very rare 2					
	unlikely 1					
Copyright Dr. Bernhard Mueller safefood-online GmbH		sure A	probably B	quite likely C	rather rare D	unlikely E
Likelihood of detection						



## 2.1.6 Sheet 3: Mitigation plan

For every query, a list with "recommended instructions for the selected articles or groups" appears.

FOOD FRAUD - Mitigation Plan	
for raw material, food-contact material, animal feed	
safefood-online GmbH 19.06.2019	
The data output has been limited to: 01.01.1979 - 19.06.2019 Selection: FOOD Group: hazelnuts	
hazelnuts	
Question	Mitigation plan
Any known incidents of food fraud in the past? Actually any concerns, e.g. current notifications or alerts?	Review the inspection plan so that the known counterfeits / fraud cases are detected as far as possible during the incoming goods inspection.
How strong are the economic influences, such as price fluctuations on the market?	If the price is permanently very volatile and/ or the prices are increasing significantly, an exchange of the raw material should be considered.
From which country of origin the raw material is sourced? How long (time) and how complex is the supply chain? Are manipulations possible?	Choose, where feasible, countries of origin with a high CPI and a GCI as high as possible with no or acceptable risks. The Corruption Index (CPI) ranges from 0 to 100, where 100 indicates the lowest perception of corruption and is therefore the best possible result. The Growth Competitiveness Index (GCI) is an indicator of a country's competitiveness, with 100 indicating the highest growth competitiveness.
What is the market for the raw material (e.g. value of raw material / size of the market)? Is the raw material always available or what is the availability outside the harvest?	If the price is very volatile and/or the market is not transparent and there is little competition, an exchange of the raw material should be considered.
What's the transportation route? How are the raw materials packaged? Are there tamper-evident closures / seals?	No further measures required.
How is the quality of the raw material (unprocessed or processed, i.e. peeled, cut, crushed, ground, liquid or otherwise further processed) and how many stages are there from cultivation / extraction (farmer/ producer) to the delivery of the raw material to our company?	No further measures required.
Are there already control measures, such as supplier audits, in which topics such as adulteration, traceability, mass balance and ethical aspects are audited?	Further development of risk-based audit planning for suppliers based on estimated raw material risks. The frequency of supplier audits should be reassessed at least once a year through a hazard analysis and assessment of the associated risks. If adulterations and fraud are known, the audits should at least cover adulteration, traceability, mass balance and ethical issues. The audits may also cover the production of the raw materials.
Is it easy today to detect the known or possible adulterations in routine examinations? Are there any investigations or possibilities of discovery at all? What does the test plan look like?	No further measures required.

Point 3 lists the applicable rules for the **questions on the likelihood of occurrence (Questions A 1 - A 4) and on the likelihood of detection (Questions E 1 - E 4)**.

At the end of each session, the data are stored and are now ready for evaluation. During the next analysis, the previously determined results can be re-evaluated and recalculated at any time. This can result in new recommendations and instructions for action. All results can also be processed electronically and archived after the download.

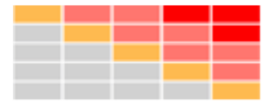
### Important Note: Own Evaluation of the Instructions for Action

At the end of the list with the "instructions for action" there is the possibility to give your own evaluation. This own evaluation is very important, because even the best query tool does not replace the evaluation, which was checked again with common sense. For example, it is certainly not necessary for every container to have a tamper-evident seal when the complete load of a truck is delivered and the truck as such is sealed with a tamper-evident seal. Or another example: if a raw product is still in its original state, such as whole hazelnuts, then the probability of discovering that another shell fruit, such as peanuts, has been added, is certainly easy to detect. This is quite different with hazelnut flour and the possible addition of peanut flour or other components.

## 2.1.7 Sheet 4: Food Fraud Incidents:

On the fourth sheet, all known Food Fraud incidents for each article are shown in tabular form.

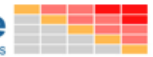




## FOOD FRAUD - Incidents

for raw material, food-contact material, animal feed

safefood-online GmbH 24.06.2019



The data output has been limited to: 01.01.1979 - 24.06.2019

Selection: FOOD

Group: hazelnuts

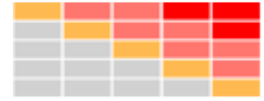
Art.Nr	Article	Known hazards	Country of origin
	hazelnuts	<b>food fraud / deception</b>	
		<b>radiation</b>	
		not known	
		<b>GMO</b>	
		not known	
		<b>novel food</b>	
		not known	
		<b>adulteration / fraud</b>	
		absence of health certificate(s) [2]	Serbia [1], Turkey [1]
		illegal import [1]	Turkey [1]
		improper health certificate(s) [8]	Turkey [8]
		incorrect labelling [1]	Turkey [1]
		<b>food additives and flavourings</b>	
		not known	
		<b>composition</b>	
		magnesium phosphide [1]	Turkey [1]

\* = Own records included

This list of food fraud incidents is identical to the list of details that can be displayed for question A 1/4.

### Tip:

It is recommended to analyze all results accurately so that they can be evaluated correctly after the Food Fraud Export.



## 2.2 Vulnerability assessment example **tuna**

---

Start Food Fraud Analysis

### 2.2.1 Questions regarding likelihood of occurrence: example **tuna**

#### Likelihood of occurrence

tuna

##### Question A 1/4

Any known incidents of food fraud in the past?  
Actually any concerns, e.g. current notifications or alerts?

- ☐ no incident
- ☐ 1-3 incidents
- ☐ 4-6 incidents
- ☐ 7-10 incidents
- ☒ 11 and more incidents

This evaluation is done directly by Safefood-Online. No changes possible.

Show details

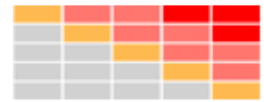
Note: In this query for "Tuna", the highest level in question A 1/4 is the highest likelihood of occurrence (highest risk), as in the example under 2.1 Hazelnuts.

##### Question A 2/4

How strong are the economic influences, such as price fluctuations on the market?  
*Data from purchase department / supplier*

- ☐ There are no price fluctuations.
- ☐ Price fluctuations are in the expected range.
- ☒ Price fluctuations more than 10% - 20% above the expected range.
- ☐ Price fluctuations more than 20% - 40% above the expected range.
- ☐ Price fluctuations more than 40% above the expected range.





## Question A 3/4

From which country of origin the raw material is sourced? How long (time) and how complex is the supply chain? Are manipulations possible?

Select the country of origin for the raw material::

☒ Indonesia ☒ Spain ☒ Sri Lanka ☒ Thailand

several countries can be selected, according to a worst case scenario, the worst rating is used

- ☐ no risks
- ☐ acceptable risks
- ☐ conditionally acceptable risks
- ☒ unacceptable risks
- ☐ critical risks

*This evaluation is carried out by Safefood-Online using the Corruption Perceptions Index (CPI) and the Global Competitiveness Index (GCI). No change possible.*

## Question A 4/4

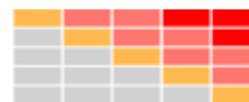
What is the market for the raw material (e.g. value of raw material / size of the market)? Is the raw material always available or what is the availability outside the harvest?

*Assessment of QM / QS and purchasing*

- ☐ large market, raw material always available, regardless of the time of harvesting.
- ☐ The market is well manageable. Raw material is not so valuable and there are many suppliers.
- ☒ Procurement is possible all year round. There are rarely bottlenecks.
- ☐ Raw material is bought only by dealers.
- ☐ The market is small, often intransparent and there are only few suppliers. Raw materials are very expensive.

For each question an answer must be clicked before proceeding to the step likelihood of detection:

Next step: likelihood of detection



## 2.2.2 Questions regarding likelihood of detection: example **tuna**

### Likelihood of detection

#### tuna

What's the transportation route? How are the raw materials packaged?  
Are there tamper-evident closures / seals?

*Answer from the incoming goods inspections and corresponding notifications*

- ☒ Tamper-evident closure present or not required (e.g. for whole, undamaged fruits). It is always checked for possible damage upon receipt of the goods. There are no known damages.
- ☐ Tamper-evident closure present or not required (e.g. for whole, undamaged fruits). It is always checked for possible damage upon receipt of the goods. There are 1 - 2 known damages.
- ☐ Tamper-evident closure always available and required. There are 3 - 10 incidents per year with damaged tamper-evident closures, seals or seals.
- ☐ Tamper-evident closure is missing frequently (more than 10 incidents per year) although required and mandatory.
- ☐ No tamper-evident closure available although required.

#### Question E 2/4

How is the quality of the raw material (unprocessed or processed, i.e. peeled, cut, crushed, ground, liquid or otherwise further processed) and how many stages are there from cultivation / extraction (farmer/ producer) to the delivery of the raw material to our company?

*Is the supply chain known? The closer to the origin, the less risky.*

- ☐ There are no known adulterations for the product and from an economic point of view it can be assumed that it makes little sense to adulterate the raw material.  
*Since there are known incidents, this selection is not possible.*
- ☐ The raw material is directly purchased from the producer or trader. At least one of them is GFSI certified.
- ☒ The raw material is directly purchased from the producer who is classified as trustworthy (e.g. multi-year cooperation).
- ☐ Although the producer is known, he has never been visited and there are at least two intermediate stages to the production of the raw material that is procured.
- ☐ For the production process of the raw material from harvesting to the final product there is not much knowledge available, so that possible weak points cannot be recognized and evaluated.

#### Question E 3/4

Are there already control measures, such as supplier audits, in which topics such as adulteration, traceability, mass balance and ethical aspects are audited?

- ☐ There is an annual risk-oriented audit planning. The audits are addressing issues such as adulteration and fraud (including detection of such events), traceability, mass balance and ethical aspects that are fully met by suppliers.
- ☒ Risk-based supplier audits are carried out. Issues such as adulteration and fraud (including the detection of such events) and ethical aspects are not (yet) sufficiently addressed.
- ☐ Risk-based supplier audits are carried out. Topics such as adulteration and fraud (including the detection of such events) as well as ethical aspects are not sufficiently addressed and are not fully met by the supplier.
- ☐ There are supplier audits, but these audits are not systematically planned and done situational.
- ☐ There are no systematic, risk-based supplier audits.

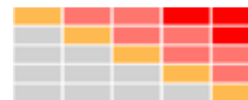
### Assessment of QM / QA

- ☐ There are no known adulterations.  
Since there are known incidents, this selection is not possible.
- ☒ A quick test / routine examination is available to determine the possible adulteration. The method is used in our company or at the supplier's side and is part of the inspection plan with a fixed interval.
- ☐ Methods with authenticity tests are available, but they are very complex and cannot be carried out in our own laboratory.
- ☐ An inspection plan exists laying down the detection method(s) according to a specified interval. External laboratories are also responsible to test for authenticity.
- ☐ Although there are analytical methods to detect adulterations, they can only be carried out in a few specialized laboratories. These tests are very costly and are only used when adulterations or fraud are known or reported.

Complete

[Start FOOD Fraud Analysis Excel-Export](#)

[illegible]



Questions regarding likelihood of current detection																			
What's the transportation route? How are the raw materials packaged? Are there tamper-evident closures / seals?					How is the quality of the raw material (unprocessed or processed, i.e. peeled, cut, crushed, ground, liquid or otherwise further processed) and how many stages are there from cultivation / extraction (farmer/producer) to the delivery of the raw material to our company?					Are there already control measures, such as supplier audits, in which topics such as adulteration, traceability, mass balance and ethical aspects are audited?					Is it easy today to detect the known or possible adulterations in routine examinations? Are there any investigations or possibilities of discovery at all? What does the test plan look like?				
Tamper-evident closure present or not required (e.g. for whole undamaged fruit). It is always checked for possible damage upon receipt of the goods. There are no known damages.	Tamper-evident closure present or not required (e.g. for whole undamaged fruit). It is always checked for possible damage upon receipt of the goods. There are 1 - 2 known damages.	Tamper-evident closure always available and required. There are 3 - 10 incidents per year with damaged tamper-evident closures, seals or seals.	Tamper-evident closure is missing frequently (more than 10 incidents per year) although required and mandatory.	No tamper-evident closure available although required.	There are no known adulterations for the product and from an experience point of view it can be assumed that it makes little sense to adulterate the raw material.	The raw material is directly purchased from the producer or trader. At least one of them is GFS certified.	The raw material is directly purchased from the producer who is classified as trustworthy (e.g. multi-year cooperation).	Although the producer is known, he has never been visited and there are no known adulterations in the production of the raw material that is processed.	For the production process of the raw material, from breeding to the final product there is not such knowledge available, so that possible weak points cannot be recognized and evaluated.	There is an annual risk-oriented audit planning. The audits are addressing issues such as adulteration and fraud (including detection of such events), traceability, mass balance and ethical aspects that are fully met by suppliers.	Risk-based supplier audits are carried out, based on an adulteration and fraud (including the detection of such events) and ethical aspects are not (yet) sufficiently addressed.	Risk-based supplier audits are carried out. Topics such as adulteration and fraud (including the detection of such events) as well as ethical aspects are not sufficiently addressed and are not fully met by the supplier.	There are supplier audits, but these audits are not systematically planned and done regularly.	There are no systematic, risk-based supplier audits.	There are no known adulterations.	A quick test / routine examination is available to determine the possible adulteration. The method is used in our company or at the supplier's site and is part of the inspection plan with a fixed interval.	Methods with authentic tests are available, but they are very complex and cannot be carried out in our own laboratory.	An inspection plan with lying above the detection threshold(s) according to a specified interval. External laboratories are also responsible to test for authenticity.	Although there are analytical methods to detect adulterations, they can only be carried out in a few specialized laboratories. These tests are very costly and are only used when adulterations or fraud are known or reported.
x							x				x					x			

## 2.2.5 Sheet 2: Vulnerability assessment

In the second sheet, all selected articles in a risk matrix are sorted into the fields A1 to E5, depending on the risk assessment resulting from the analysis. The two evaluations of likelihood of occurrence and likelihood of detection are transferred to the matrix and entered in the corresponding field. This query tool only works if individual foods/food-contact materials and/ or animal feed are queried. For this reason, all groups are broken down into individual articles.

Regarding the classification the following rules are applied:

### Likelihood of occurrence:

- field 1: unlikely
- field 2: very rare
- field 3: rarely
- field 4: possible
- field 5: often

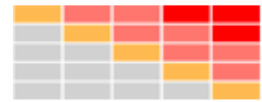
At the end, the highest ranking of the four questions is adopted in the relevant field (1 - 5). The classification is resulting from answering all questions. The highest rating of the 4 questions is transferred to the corresponding field. The result for the two questions A 1/4 and A 3/4 results from the data already existing in Safefood-online.

### Likelihood of detection

- field A: sure
- field B: probably
- field C: quite likely
- field D: rather rare
- field E: unlikely

Also for the likelihood of detection, the highest rating of the four questions is transferred to the relevant field (A - E).

**The classification rules are described in detail in Chapter 3.**



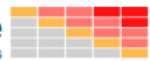
## FOOD FRAUD - Vulnerability Assessment

for raw material, food-contact material, animal feed

safefood-online GmbH 19.06.2019

**Safefood-Online**

Identify risks and increase opportunities



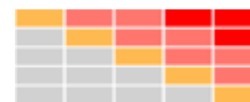
The data output has been limited to: 01.01.1979 - 19.06.2019

Selection: FOOD

Group: tuna

Likelihood of occurrence	often 5			tuna		
	possible 4					
	rarely 3					
	very rare 2					
	unlikely 1					
Copyright Dr. Bernhard Mueller safefood-online GmbH		sure A	probably B	quite likely C	rather rare D	unlikely E
Likelihood of detection						





## 2.2.6 Sheet 3: Mitigation plan

For every query, a list with "recommended instructions for the selected articles or groups" appears.

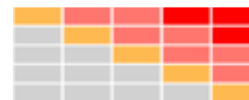
FOOD FRAUD - Mitigation Plan	
for raw material, food-contact material, animal feed	
Safefood-Online Identify risks and increase opportunities	
The data output has been limited to: 01.01.1979 - 19.06.2019 Selection: FOOD Group: tuna	
<b>tuna</b>	
Question	Mitigation plan
Any known incidents of food fraud in the past? Actually any concerns, e.g. current notifications or alerts?	Review the inspection plan so that the known counterfeits / fraud cases are detected as far as possible during the incoming goods inspection.
How strong are the economic influences, such as price fluctuations on the market?	Continue tracking price development (volatility), check inspection plan for incoming goods inspection, adjust if necessary. If the price is very volatile and/ or the prices are significantly increasing, an exchange of the raw material should be considered.
From which country of origin the raw material is sourced? How long (time) and how complex is the supply chain? Are manipulations possible?	Choose, where feasible, countries of origin with a high CPI and a GCI as high as possible with no or acceptable risks. The Corruption Index (CPI) ranges from 0 to 100, where 100 indicates the lowest perception of corruption and is therefore the best possible result. The Growth Competitiveness Index (GCI) is an indicator of a country's competitiveness, with 100 indicating the highest growth competitiveness.
What is the market for the raw material (e.g. value of raw material / size of the market)? Is the raw material always available or what is the availability outside the harvest?	No further measures required.
What's the transportation route? How are the raw materials packaged? Are there tamper-evident closures / seals?	No further measures required.
How is the quality of the raw material (unprocessed or processed, i.e. peeled, cut, crushed, ground, liquid or otherwise further processed) and how many stages are there from cultivation / extraction (farmer/ producer) to the delivery of the raw material to our company?	Establish risk-based audit planning for suppliers based on estimated raw material risks. It is important to consider all stages of the supply chain.
Are there already control measures, such as supplier audits, in which topics such as adulteration, traceability, mass balance and ethical aspects are audited?	Extension of the checklist for carrying out supplier audits covering the topics: adulteration, traceability, mass balance and ethical aspects.
Is it easy today to detect the known or possible adulterations in routine examinations? Are there any investigations or possibilities of discovery at all? What does the test plan look like?	No further measures required.
Own remarks:	

Point 3 lists the applicable rules for the **questions on the likelihood of occurrence (Questions A 1 - A 4)** and on the **likelihood of detection (Questions E 1 - E 4)**.

At the end of each session, the data are stored and are now ready for evaluation. During the next analysis, the previously determined results can be re-evaluated and recalculated at any time. This can result in new recommendations and instructions for action. All results can also be processed electronically and archived after the download.

### Important Note: Own Evaluation of the Instructions for Action

At the end of the list with the "instructions for action" there is the possibility to give your own evaluation. This own evaluation is very important, because even the best query tool does not replace the evaluation, which was checked again with common sense. For example, it is certainly not necessary for every container to have a tamper-evident seal when the complete load of a truck is delivered and the truck as such is sealed with a tamper-evident seal. Or another example: if a raw product is still in its original state, such as whole hazelnuts, then the probability of discovering that another shell fruit, such as peanuts, has been added, is certainly easy to detect. This is quite different with hazelnut flour and the possible addition of peanut flour or other components.



## 2.2.7 Sheet 4: Food Fraud Incidents:

On the fourth sheet, all known Food Fraud incidents for each article are shown in tabular form

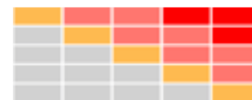
FOOD FRAUD - Incidents			
for raw material, food-contact material, animal feed			
safefood-online GmbH 24.06.2019			
The data output has been limited to: 01.01.1979 - 24.06.2019			
Selection: FOOD			
Group: tuna			
Art.Nr	Article	Known hazards	Country of origin
	tuna	<b>food fraud / deception</b>	
		<b>radiation</b>	
		not known	
		<b>GMO</b>	
		not known	
		<b>novel food</b>	
		not known	
		<b>adulteration / fraud</b>	
		absence of health certificate(s) [3]	Thailand [2], Philippines [1]
		absence of labelling [1]	Portugal [1]
		fraudulent health certificate(s) [1]	Ecuador [1]
		improper health certificate(s) [2]	Senegal [1], Mozambique [1]
		improper shelf life [1]	Italy [1]
		counterfeiting [1]	Italy [1]
		incorrect labelling [2]	Ecuador [1], Spain [1]
		mislabelling [1]	Spain [1]
		unauthorised establishment [1]	Spain [1]
		<b>food additives and flavourings</b>	
		E 120 - carmines [1]	Sri Lanka [1]
		E 251 - sodium nitrate [1]	Spain [1]
		E 452 - polyphosphates [1]	Spain [1]
		<b>composition</b>	
		carbon monoxide treatment [27]	country not mentioned [1], Philippines [2], Indonesia [4], Vietnam [7], Netherlands [2], Poland [1], Thailand [1], Costa Rica [1], Maldives [1], Spain [7]
		E 260 - synthetic acetic acid [1]	Spain [1]

\* = Own records included

### Tip:

It is recommended to analyze all results exactly, so that they can be evaluated correctly after the Food Fraud Export.





## 2.3 Vulnerability assessment FOOD FRAUD example plastic bowls

Start Food Fraud Analysis

### 2.3.1 Questions regarding likelihood of occurrence: example plastic bowls

#### Likelihood of occurrence

##### Plastic bowls

###### Question A 1/4

Any known incidents of food fraud in the past?

Actually any concerns, e.g. current notifications or alerts?

- ☐ no incident
- ☒ 1-3 incidents
- ☐ 4-6 incidents
- ☐ 7-10 incidents
- ☐ 11 and more incidents

This evaluation is done directly by Safefood-Online. No changes possible.

Show details

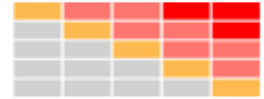
Note: With this query for "plastic bowls", the "highest" likelihood of occurrence (the highest risk) has not yet been reached with 1-3 incidents. The other questions about the likelihood of occurrence can, however, still influence the overall result (negatively). The results are later transferred to the risk matrix.

###### Question A 2/4

How strong are the economic influences, such as price fluctuations on the market?

*Data from purchase department / supplier*

- ☐ There are no price fluctuations.
- ☒ Price fluctuations are in the expected range.
- ☐ Price fluctuations more than 10% - 20% above the expected range.
- ☐ Price fluctuations more than 20% - 40% above the expected range.
- ☐ Price fluctuations more than 40% above the expected range.



## Question A 3/4

From which country of origin the raw material is sourced? How long (time) and how complex is the supply chain? Are manipulations possible?

Select the country of origin for the raw material::

☒ China ☒ Germany

several countries can be selected, according to a worst case scenario, the worst rating is used

- ☐ no risks
- ☐ acceptable risks
- ☒ conditionally acceptable risks
- ☐ unacceptable risks
- ☐ critical risks

*This evaluation is carried out by Safefood-Online using the Corruption Perceptions Index (CPI) and the Global Competitiveness Index (GCI). No change possible.*

## Question A 4/4

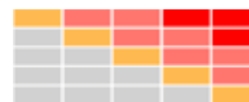
What is the market for the raw material (e.g. value of raw material / size of the market)? Is the raw material always available or what is the availability outside the harvest?

*Assessment of QM / QS and purchasing*

- ☐ large market, raw material always available, regardless of the time of harvesting.
- ☒ The market is well manageable. Raw material is not so valuable and there are many suppliers.
- ☐ Procurement is possible all year round. There are rarely bottlenecks.
- ☐ Raw material is bought only by dealers.
- ☐ The market is small, often intransparent and there are only few suppliers. Raw materials are very expensive.

For each question an answer must be clicked before proceeding to the step likelihood of detection:

Next step: likelihood of detection



## 2.3.2 Questions regarding likelihood of detection: example plastic bowls:

### Likelihood of detection

#### Plastic bowls

##### Question E 1/4

What's the transportation route? How are the raw materials packaged?  
Are there tamper-evident closures / seals?

*Answer from the incoming goods inspections and corresponding notifications*

- ☒ Tamper-evident closure present or not required (e.g. for whole, undamaged fruits). It is always checked for possible damage upon receipt of the goods. There are no known damages.
- ☐ Tamper-evident closure present or not required (e.g. for whole, undamaged fruits). It is always checked for possible damage upon receipt of the goods. There are 1 - 2 known damages.
- ☐ Tamper-evident closure always available and required. There are 3 - 10 incidents per year with damaged tamper-evident closures, seals or seals.
- ☐ Tamper-evident closure is missing frequently (more than 10 incidents per year) although required and mandatory.
- ☐ No tamper-evident closure available although required.

##### Question E 2/4

How is the quality of the raw material (unprocessed or processed, i.e. peeled, cut, crushed, ground, liquid or otherwise further processed) and how many stages are there from cultivation / extraction (farmer/ producer) to the delivery of the raw material to our company?

*Is the supply chain known? The closer to the origin, the less risky.*

- ☐ There are no known adulterations for the product and from an economic point of view it can be assumed that it makes little sense to adulterate the raw material.  
*Since there are known incidents, this selection is not possible.*
- ☐ The raw material is directly purchased from the producer or trader. At least one of them is GFSI certified.
- ☐ The raw material is directly purchased from the producer who is classified as trustworthy (e.g. multi-year cooperation).
- ☒ Although the producer is known, he has never been visited and there are at least two intermediate stages to the production of the raw material that is procured.
- ☐ For the production process of the raw material from harvesting to the final product there is not much knowledge available, so that possible weak points cannot be recognized and evaluated.

##### Question E 3/4

Are there already control measures, such as supplier audits, in which topics such as adulteration, traceability, mass balance and ethical aspects are audited?

- ☐ There is an annual risk-oriented audit planning. The audits are addressing issues such as adulteration and fraud (including detection of such events), traceability, mass balance and ethical aspects that are fully met by suppliers.
- ☐ Risk-based supplier audits are carried out. Issues such as adulteration and fraud (including the detection of such events) and ethical aspects are not (yet) sufficiently addressed.
- ☒ Risk-based supplier audits are carried out. Topics such as adulteration and fraud (including the detection of such events) as well as ethical aspects are not sufficiently addressed and are not fully met by the supplier.
- ☐ There are supplier audits, but these audits are not systematically planned and done situational.
- ☐ There are no systematic, risk-based supplier audits.

Is it easy today to detect the known or possible adulterations in routine examinations? Are there any investigations or possibilities of discovery at all? What does the test plan look like?

- ☐ There are no known adulterations.  
Since there are known incidents, this selection is not possible.
- ☐ A quick test / routine examination is available to determine the possible adulteration. The method is used in our company or at the supplier's side and is part of the inspection plan with a fixed interval.
- ☐ Methods with authenticity tests are available, but they are very complex and cannot be carried out in our own laboratory.
- ☐ An inspection plan exists laying down the detection method(s) according to a specified interval. External laboratories are also responsible to test for authenticity.
- ☒ Although there are analytical methods to detect adulterations, they can only be carried out in a few specialized laboratories. These tests are very costly and are only used when adulterations or fraud are known or reported.

Complete

After clicking on the button “Complete the following window appears:

Your data has been saved and is now ready for evaluation.

[Start FOOD Fraud Analysis Excel-Export](#)

### 2.3.3 Evaluation using a Excel spread sheet

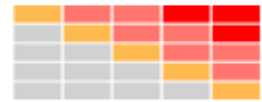
After the query is done an Excel spread sheet with 4 sheets is opened:

### 2.3.4 Sheet 1: Food Fraud Results

The first sheet summarizes all results of the selected group. This allows you to see at any time how the respective questions were answered. The colour indicates the classification in the risk matrix.

This Excel table can be extended as required, e.g. by the name of the supplier or the current price.

[illegible]



Questions regarding likelihood of current detection									
What's the transportation route? How are the raw materials packaged? Are there tamper-evident closures / seals?			How is the quality of the raw material (unprocessed or processed, i.e. peeled, cut, crushed, ground, liquid or otherwise further processed) and how many stages are there from cultivation / extraction (farmer/ producer) to the delivery of the raw material to our company?			Are there already control measures, such as supplier audits, in which topics such as adulteration, traceability, mass balance and ethical aspects are audited?			Is it easy today to detect the known or possible adulterations in routine examinations? Are there any investigations or possibilities of discovery at all? What does the test plan look like?
Tamper-evident closure present or not required (e.g. for whole, undamaged fruits). It is always checked for tamper-evident receipt of the goods. There are no known damages.			There are no known adulterations for the product and from an economic point of view it can be assumed that it makes little sense to adulterate the raw material.			There are no known adulterations.			
Tamper-evident closure present or not required (e.g. for whole, undamaged fruits). It is always checked for tamper-evident receipt of the goods. There are 1 - 2 known damages.			The raw material is directly purchased from the producer or trader. At least one of them is GFSI certified.			A quick test / routine examination is available to detect the adulteration. The method is used in our company or at the supplier's side and is part of the inspection plan with a fixed interval.			
There are 3 - 10 incidents per year with damaged tamper-evident closures, seals or seals.			The raw material is directly purchased from the producer who is classified as trustworthy (e.g. multi-year cooperation).			Methods with authentic tests are available, but they are very complex and cannot be carried out in our own laboratory.			
Tamper-evident closure is missing frequently (more than 10 incidents per year) although required and mandatory.			Although the producer is known, he has never been checked and is not classified as trustworthy in relation to the production of the raw material that is produced.	x		An inspection plan exists laying down the detection method(s) according to a specified interval. External laboratories are also responsible to test for authenticity.			
No tamper-evident closure available although required			For the production process of the raw material from harvesting to the final product there is not much knowledge available, so that possible weak points cannot be recognized and evaluated.			Although there are analytical methods to detect adulterations, they can only be carried out in a few laboratories and are only used when adulterations or fraud are known or reported.			
			There is an annual macro-micro audit planning. The audit includes the detection of adulteration and fraud (including detection of such events). Inequality, mass balance and ethical aspects are not fully met by supplier.						
			Risk-based supplier audits are carried out. Issues such as adulteration and fraud (including the detection of such events) and ethical aspects are not (yet) sufficiently addressed.						
			New supplier audits are carried out. Issues such as adulteration and fraud (including the detection of such events) as well as ethical aspects are not sufficiently addressed and are not fully met by the supplier.						
			There are supplier audits, but these audits are not systematically planned and done situationally.	x					
			There are no systematic, risk-based supplier audits.						

### 2.3.5 Sheet 2: Vulnerability assessment

In the second sheet, all selected articles in a risk matrix are sorted into the fields A1 to E5, depending on the risk assessment resulting from the analysis. The two evaluations of likelihood of occurrence and likelihood of detection are transferred to the matrix and entered in the corresponding field. This query tool only works if individual foods/food-contact materials and/ or animal feed are queried. For this reason, all groups are broken down into individual articles.

Regarding the classification the following rules are applied:

#### Likelihood of occurrence:

- field 1: unlikely
- field 2: very rare
- field 3: rarely
- field 4: possible
- field 5: often

At the end, the highest ranking of the four questions is adopted in the relevant field (1 - 5). The classification is resulting from answering all questions. The highest rating of the 4 questions is transferred to the corresponding field. The result for the two questions A 1/4 and A 3/4 results from the data already existing in Safefood-online.

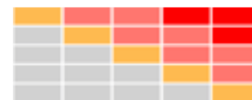
#### Likelihood of detection

- field A: sure
- field B: probably
- field C: quite likely
- field D: rather rare
- field E: unlikely

Also for the likelihood of detection, the highest rating of the four questions is transferred to the relevant field (A - E).

**The classification rules are described in detail in Chapter 3.**





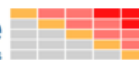
## FOOD FRAUD - Vulnerability Assessment

for raw material, food-contact material, animal feed

safefood-online GmbH 19.06.2019

Safefood-Online

Identify risks and increase opportunities



The data output has been limited to: 01.01.1979 - 19.06.2019

Selection: FOOD CONTACT MATERIALS

Group: plastic bowls


Likelihood of occurrence	often 5					
	possible 4					
	rarely 3					plastic bowls
	very rare 2					
	unlikely 1					
Likelihood of detection						
Copyright Dr. Bernhard Mueller safefood-online GmbH						
sure A						
probably B						
quite likely C						
rather rare D						
unlikely E						

### 2.3.6 Sheet 3: Mitigation plan

For every query, a list with "recommended instructions for the selected articles or groups" appears.

A
B

**FOOD FRAUD - Mitigation Plan**



**for raw material, food-contact material, animal feed**

safefood-online GmbH 19.06.2019

The data output has been limited to: 01.01.1979 - 19.06.2019

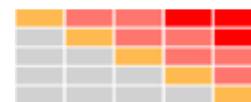
Selection: FOOD CONTACT MATERIALS

Group: plastic bowls

**plastic bowls**

Question	Mitigation plan
Any known incidents of food fraud in the past? Actually any concerns, e.g. current notifications or alerts?	No further measures required.
How strong are the economic influences, such as price fluctuations on the market?	No further measures required.
From which country of origin the raw material is sourced? How long (time) and how complex is the supply chain? Are manipulations possible?	Choose, if possible, countries of origin with a high CPI and the highest possible GCI with no or acceptable risks. The Corruption Index (CPI) ranges from 0 to 100, where 100 indicates the lowest perception of corruption and is therefore the best possible result. The Growth Competitiveness Index (GCI) is an indicator of a country's competitiveness, with 100 indicating the highest growth competitiveness.
What is the market for the raw material (e.g. value of raw material / size of the market)? Is the raw material always available or what is the availability outside the harvest?	No further measures required.
What's the transportation route? How are the raw materials packaged? Are there tamper-evident closures / seals?	No further measures required.
How is the quality of the raw material (unprocessed or processed, i.e. peeled, cut, crushed, ground, liquid or otherwise further processed) and how many stages are there from cultivation / extraction (farmer/ producer) to the delivery of the raw material to our company?	Establish risk-based audit planning for suppliers based on estimated raw material risks. It is important to consider all stages of the supply chain.
Are there already control measures, such as supplier audits, in which topics such as adulteration, traceability, mass balance and ethical aspects are audited?	Further development of risk-based audit planning for suppliers based on estimated raw material risks. The frequency of supplier audits should be reassessed at least once a year through a hazard analysis and assessment of the associated risks. If adulterations and fraud are known, the audits should at least cover adulteration, traceability, mass balance and ethical issues. The audits may also cover the production of the raw materials.
Is it easy today to detect the known or possible adulterations in routine examinations? Are there any investigations or possibilities of discovery at all? What does the test plan look like?	Cooperation with institutes, laboratories, associations, suppliers and/ or other suitable external partners. The aim must be to develop a suitable routine method that can be used in the company's own laboratory or at the supplier in order to detect adulterations quickly and reliably. It is also helpful to ask the supplier for a certificate according to a GFSI standard.
Own remarks:	

Point 3 lists the applicable rules for the **questions on the likelihood of occurrence (Questions A 1 - A 4)** and on the **likelihood of detection (Questions E 1 - E 4)**.



At the end of each session, the data are stored and are now ready for evaluation. During the next analysis, the previously determined results can be re-evaluated and recalculated at any time. This can result in new recommendations and instructions for action. All results can also be processed electronically and archived after the download.

## Important Note: Own Evaluation of the Instructions for Action

At the end of the list with the "instructions for action" there is the possibility to give your own evaluation. This own evaluation is very important, because even the best query tool does not replace the evaluation, which was checked again with common sense. For example, it is certainly not necessary for every container to have a tamper-evident seal when the complete load of a truck is delivered and the truck as such is sealed with a tamper-evident seal. Or another example: if a raw product is still in its original state, such as whole hazelnuts, then the probability of discovering that another shell fruit, such as peanuts, has been added, is certainly easy to detect. This is quite different with hazelnut flour and the possible addition of peanut flour or other components.

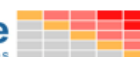
## 2.3.7 Sheet 4: Food Fraud Incidents:

On the fourth sheet, all known Food Fraud incidents for each article are shown in tabular form.

### FOOD|FRAUD - Incidents

for raw material, food-contact material, animal feed

safefood-online GmbH 24.06.2019



The data output has been limited to: 01.01.1979 - 24.06.2019

Selection: FOOD CONTACT MATERIALS

Group: plastic bowls

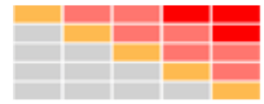
Art.Nr	Article	Known hazards	Country of origin
	plastic bowls	<b>food fraud / deception</b>	
		<b>radiation</b>	
		not known	
		<b>GMO</b>	
		not known	
		<b>novel food</b>	
		not known	
		<b>adulteration / fraud</b>	
		improper health certificate(s) [1]	China [1]
		<b>food additives and flavourings</b>	
		not known	
		<b>composition</b>	
		not known	

\* = Own records included

## Tip:

It is recommended to analyze all results accurately so that they can be evaluated correctly after the Food Fraud Export.





## 2.4 Vulnerability assessment FOOD FRAUD example with different articles

It is possible to combine different articles (food, food contact materials and/ or animal feed. It is recommended only to combine articles to groups making sense, i.e. paprika and paprika powder but not plastic bowls and paprika.

**Food Fraud Analysis**

Please choose from one of your saved Categories:

different articles

Add article Manage group

Copy group to test plan Copy group to HACCP Export

**Groups: different articles | Selected article for Food Fraud Export (5)**

paprika | paprika powder > (groups)

hazelnuts

plastic bowls

tuna

Group selected Ungroup

Delete selected

**Selection**

☒ FOOD CONTACT MATERIALS

☒ FOOD

☐ FEED

**Export**

To start the Food Fraud analysis, click on the button below.

Define period: 01.01.1979 - 20.06.2019

(Minimum recommended period 1 year or complete)

☒ Evaluation together with own data

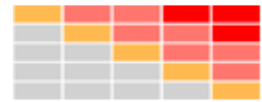
The result might be as follows:

### 2.4.1 Evaluation using a Excel spread sheet

After the query is done an Excel spread sheet with 4 sheets is opened:

### 2.4.2 Sheet 1: Food Fraud Results

Food Fraud Incidents for raw material, food-contact material, animal feed selected article: 19.06.2019			Questions regarding likelihood of occurrence											
Name of the group	Selected article	Supplier	Any known incidents of food fraud in the past?											
			no incident	1 - 3 incidents	4 - 6 incidents	7 - 10 incidents	11 and more incidents	There are no price fluctuations	Price fluctuations are in the expected range	Price fluctuations are more than 10% above the expected range	Price fluctuations are more than 20% - 40% above the expected range	Price fluctuations are more than 40% above the expected range	From which country of origin the raw material is sourced? How long (time) and how complete is the supply chain? Are manipulations possible?	What is the market for the raw material (e.g. value of raw material / size of the market)? Is the raw material always available or what is the availability outside the harvest?
different articles	paprika, paprika powder													
different articles	hazelnuts													
different articles	plastic bowls													
different articles	tuna													

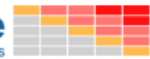


Questions regarding likelihood of current detection											
What's the transportation route? How are the raw materials packaged? Are there tamper-evident closures / seals?				How is the quality of the raw material (unprocessed or processed, i.e. peeled, cut, crushed, ground, liquid or otherwise further processed) and how many stages are there from cultivation / extraction (farmer/producer) to the delivery of the raw material to our company?				Are there already control measures, such as supplier audits, in which topics such as adulteration, traceability, mass balance and ethical aspects are audited?			
Tamper-evident closures present or not required (e.g. for which, undamaged seals). It is always checked for possible damage upon receipt of the goods. There are no known damages.				There are no known adulterations for the product and from an economic point of view, it can be assumed that it makes little sense to adulterate the raw material.				There is an annual risk-oriented self-audit. The audits are addressing issues such as adulteration and fraud (including detection of such events), traceability, mass balance and ethical aspects that are fully met by suppliers.			Is it easy today to detect the known or possible adulterations in routine examinations? Are there any investigations or possibilities of discovery at all? What does the test plan look like?
Tamper-evident closures present or not required (e.g. for which, undamaged seals). It is always checked for possible damage upon receipt of the goods. There are 1 - 2 known damages.	x			The raw material is directly purchased from the producer or trader. At least one of them is GFS certified.	x			Risk-based supplier audits are carried out. Issues such as adulteration and fraud (including the detection of such events) and ethical aspects are not (yet) sufficiently addressed.	x		A quick test / routine examination is available to determine the possible adulteration. The method is used in our company or at the supplier's side and is part of the inspection plan with a fixed interval.
Tamper-evident closures always available and required. There are 3 - 10 incidents per year with damaged tamper-evident closures, seals or seals.				The raw material is directly purchased from the producer who is classified as trustworthy (e.g. multi-year cooperation).		x		Risk-based supplier audits are carried out. Topics such as adulteration and fraud (including the detection of such events) as well as ethical aspects are not sufficiently addressed and are not fully met by the supplier.	x		Methods with authenticity tests are available, but they are very complex and cannot be carried out in our own laboratory.
Tamper-evident closures are missing frequently (more than 10 incidents per year) although required and mandatory.				Although the producer is known, he has never been visited and there are at least two intermediate stages to the production of the raw material that is produced.			x	There are supplier audits, but these audits are not systematically planned and done situationally.			An inspection plan exists laying down the detection method(s) according to a specified interval. External laboratories are also responsible to test for authenticity.
No tamper-evident closures available although required.				For the production process of the raw material, from harvesting to the final product there is not much knowledge available, so that possible weak points cannot be recognized and evaluated.				There are no systematic, risk-based supplier audits.			Although there are analytical methods to detect adulterations, they are very complex and cannot be carried out in our own laboratory. The tests are very costly and are only used when adulterations or fraud are known or reported.
	x										
	x										
	x										

## 2.4.3 Sheet 2: Vulnerability assessment

### FOOD FRAUD - Vulnerability Assessment for raw material, food-contact material, animal feed

safefood-online GmbH 19.06.2019

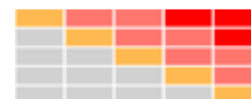


The data output has been limited to: 01.01.1979 - 19.06.2019

Selection: FOOD CONTACT MATERIALS, FOOD

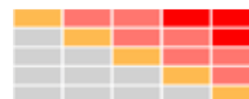
Group: different articles

Likelihood of occurrence	often 5			paprika, paprika powder, hazelnuts, tuna		
	possible 4					
	rarely 3					plastic bowls
	very rare 2					
	unlikely 1					
Copyright Dr. Bernhard Mueller safefood-online GmbH		sure A	probably B	quite likely C	rather rare D	unlikely E
Likelihood of detection						



## 2.4.4 Sheet 3: Mitigation plan

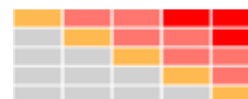
FOOD FRAUD - Mitigation Plan	
for raw material, food-contact material, animal feed	
safefood-online GmbH 19.06.2019	
The data output has been limited to: 01.01.1979 - 19.06.2019 Selection: FOOD CONTACT MATERIALS, FOOD Group: different articles	
<b>hazelnuts</b>	
Question	Mitigation plan
Any known incidents of food fraud in the past? Actually any concerns, e.g. current notifications or alerts?	Review the inspection plan so that the known counterfeits / fraud cases are detected as far as possible during the incoming goods inspection.
How strong are the economic influences, such as price fluctuations on the market?	If the price is permanently very volatile and/ or the prices are increasing significantly, an exchange of the raw material should be considered.
From which country of origin the raw material is sourced? How long (time) and how complex is the supply chain? Are manipulations possible?	Choose, where feasible, countries of origin with a high CPI and a GCI as high as possible with no or acceptable risks. The Corruption Index (CPI) ranges from 0 to 100, where 100 indicates the lowest perception of corruption and is therefore the best possible result. The Growth Competitiveness Index (GCI) is an indicator of a country's competitiveness, with 100 indicating the highest growth competitiveness.
What is the market for the raw material (e.g. value of raw material / size of the market)? Is the raw material always available or what is the availability outside the harvest?	If the price is very volatile and/or the market is not transparent and there is little competition, an exchange of the raw material should be considered.
What's the transportation route? How are the raw materials packaged? Are there tamper-evident closures / seals?	No further measures required.
How is the quality of the raw material (unprocessed or processed, i.e. peeled, cut, crushed, ground, liquid or otherwise further processed) and how many stages are there from cultivation / extraction (farmer/ producer) to the delivery of the raw material to our company?	No further measures required.
Are there already control measures, such as supplier audits, in which topics such as adulteration, traceability, mass balance and ethical aspects are audited?	Further development of risk-based audit planning for suppliers based on estimated raw material risks. The frequency of supplier audits should be reassessed at least once a year through a hazard analysis and assessment of the associated risks. If adulterations and fraud are known, the audits should at least cover adulteration, traceability, mass balance and ethical issues. The audits may also cover the production of the raw materials.
Is it easy today to detect the known or possible adulterations in routine examinations? Are there any investigations or possibilities of discovery at all? What does the test plan look like?	No further measures required.
Own remarks:	
<b>GROUP &gt; paprika / paprika powder</b>	
Question	Mitigation plan
Any known incidents of food fraud in the past? Actually any concerns, e.g. current notifications or alerts?	Review the inspection plan so that the known counterfeits / fraud cases are detected as far as possible during the incoming goods inspection.
How strong are the economic influences, such as price fluctuations on the market?	Continue tracking price development (volatility), check inspection plan for incoming goods inspection, adjust if necessary. If the price is very volatile and/ or the prices are significantly increasing, an exchange of the raw material should be considered.
From which country of origin the raw material is sourced? How long (time) and how complex is the supply chain? Are manipulations possible?	Choose, if possible, countries of origin with a high CPI and the highest possible GCI with no or acceptable risks. The Corruption Index (CPI) ranges from 0 to 100, where 100 indicates the lowest perception of corruption and is therefore the best possible result. The Growth Competitiveness Index (GCI) is an indicator of a country's competitiveness, with 100 indicating the highest growth competitiveness.
What is the market for the raw material (e.g. value of raw material / size of the market)? Is the raw material always available or what is the availability outside the harvest?	No further measures required.
What's the transportation route? How are the raw materials packaged? Are there tamper-evident closures / seals?	No further measures required.
How is the quality of the raw material (unprocessed or processed, i.e. peeled, cut, crushed, ground, liquid or otherwise further processed) and how many stages are there from cultivation / extraction (farmer/ producer) to the delivery of the raw material to our company?	No further measures required.
Are there already control measures, such as supplier audits, in which topics such as adulteration, traceability, mass balance and ethical aspects are audited?	Further development of risk-based audit planning for suppliers based on estimated raw material risks. The frequency of supplier audits should be reassessed at least once a year through a hazard analysis and assessment of the associated risks. If adulterations and fraud are known, the audits should at least cover adulteration, traceability, mass balance and ethical issues. The audits may also cover the production of the raw materials.
Is it easy today to detect the known or possible adulterations in routine examinations? Are there any investigations or possibilities of discovery at all? What does the test plan look like?	No further measures required.
Own remarks:	



plastic bowls	
Question	Mitigation plan
Any known incidents of food fraud in the past? Actually any concerns, e.g. current notifications or alerts?	No further measures required.
How strong are the economic influences, such as price fluctuations on the market?	No further measures required.
From which country of origin the raw material is sourced? How long (time) and how complex is the supply chain? Are manipulations possible?	Choose, if possible, countries of origin with a high CPI and the highest possible GCI with no or acceptable risks. The Corruption Index (CPI) ranges from 0 to 100, where 100 indicates the lowest perception of corruption and is therefore the best possible result. The Growth Competitiveness Index (GCI) is an indicator of a country's competitiveness, with 100 indicating the highest growth competitiveness.
What is the market for the raw material (e.g. value of raw material / size of the market)? Is the raw material always available or what is the availability outside the harvest?	No further measures required.
What's the transportation route? How are the raw materials packaged? Are there tamper-evident closures / seals?	No further measures required.
How is the quality of the raw material (unprocessed or processed, i.e. peeled, cut, crushed, ground, liquid or otherwise further processed) and how many stages are there from cultivation / extraction (farmer/ producer) to the delivery of the raw material to our company?	No further measures required.
Are there already control measures, such as supplier audits, in which topics such as adulteration, traceability, mass balance and ethical aspects are audited?	Further development of risk-based audit planning for suppliers based on estimated raw material risks. The frequency of supplier audits should be reassessed at least once a year through a hazard analysis and assessment of the associated risks. If adulterations and fraud are known, the audits should at least cover adulteration, traceability, mass balance and ethical issues. The audits may also cover the production of the raw materials.
Is it easy today to detect the known or possible adulterations in routine examinations? Are there any investigations or possibilities of discovery at all? What does the test plan look like?	Cooperation with institutes, laboratories, associations, suppliers and/ or other suitable external partners. The aim must be to develop a suitable routine method that can be used in the company's own laboratory or at the supplier in order to detect adulterations quickly and reliably. It is also helpful to ask the supplier for a certificate according to a GFSI standard.
Own remarks:	

tuna	
Question	Mitigation plan
Any known incidents of food fraud in the past? Actually any concerns, e.g. current notifications or alerts?	Review the inspection plan so that the known counterfeits / fraud cases are detected as far as possible during the incoming goods inspection.
How strong are the economic influences, such as price fluctuations on the market?	Continue tracking price development (volatility), check inspection plan for incoming goods inspection, adjust if necessary. If the price is very volatile and/ or the prices are significantly increasing, an exchange of the raw material should be considered.
From which country of origin the raw material is sourced? How long (time) and how complex is the supply chain? Are manipulations possible?	Choose, where feasible, countries of origin with a high CPI and a GCI as high as possible with no or acceptable risks. The Corruption Index (CPI) ranges from 0 to 100, where 100 indicates the lowest perception of corruption and is therefore the best possible result. The Growth Competitiveness Index (GCI) is an indicator of a country's competitiveness, with 100 indicating the highest growth competitiveness.
What is the market for the raw material (e.g. value of raw material / size of the market)? Is the raw material always available or what is the availability outside the harvest?	No further measures required.
What's the transportation route? How are the raw materials packaged? Are there tamper-evident closures / seals?	No further measures required.
How is the quality of the raw material (unprocessed or processed, i.e. peeled, cut, crushed, ground, liquid or otherwise further processed) and how many stages are there from cultivation / extraction (farmer/ producer) to the delivery of the raw material to our company?	Establish risk-based audit planning for suppliers based on estimated raw material risks. It is important to consider all stages of the supply chain.
Are there already control measures, such as supplier audits, in which topics such as adulteration, traceability, mass balance and ethical aspects are audited?	Extension of the checklist for carrying out supplier audits covering the topics: adulteration, traceability, mass balance and ethical aspects.
Is it easy today to detect the known or possible adulterations in routine examinations? Are there any investigations or possibilities of discovery at all? What does the test plan look like?	No further measures required.
Own remarks:	



## 2.4.5 Sheet 4: Food Fraud incidents

### FOOD FRAUD - Incidents

for raw material, food-contact material, animal feed

safefood-online GmbH 24.06.2019

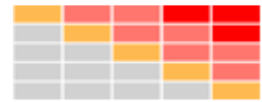


The data output has been limited to: 01.01.1979 - 24.06.2019

Selection: FOOD CONTACT MATERIALS, FOOD

Group: different articles

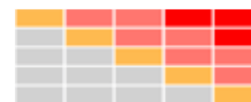
Art.Nr	Article	Known hazards	Country of origin
	hazelnuts	<b>food fraud / deception</b>	
		<b>radiation</b>	
		not known	
		<b>GMO</b>	
		not known	
		<b>novel food</b>	
		not known	
		<b>adulteration / fraud</b>	
		absence of health certificate(s) [2]	Serbia [1], Turkey [1]
		illegal import [1]	Turkey [1]
		improper health certificate(s) [8]	Turkey [8]
		incorrect labelling [1]	Turkey [1]
		<b>food additives and flavourings</b>	
		not known	
		<b>composition</b>	
		magnesium phosphide [1]	Turkey [1]
GROUP > paprika / paprika powder		<b>food fraud / deception</b>	
		<b>radiation</b>	
		irradiation [1]	China [1]
		<b>GMO</b>	
		not known	
		<b>novel food</b>	
		not known	
		<b>adulteration / fraud</b>	
		adulteration [1]	China [1]
		dilution [1]	France [1]
		improper health certificate(s) [3]	Ethiopia [3]
		<b>food additives and flavourings</b>	
		Sudan 1 [30]	Netherlands [1], Turkey [16], Spain [3], Italy [1], Czech Republic [2], country not mentioned [1], India [1], China [1], Bosnia and Herzegovina [1], Poland [1], Germany [1], Lebanon [1]
		Sudan 4 [17]	Netherlands [1], Turkey [9], Bosnia and Herzegovina [1], Poland [1], Czech Republic [1], Spain [2], Germany [1], Lebanon [1]
		colour Orange II [1]	Ghana [1]
		E 160b - annatto/bixin/norbixin [11]	Egypt [1], China [2], Spain [5], Peru [2], Lebanon [1]
		Sudan 3 [1]	Bosnia and Herzegovina [1]
		<b>composition</b>	
		Fast Garnet [1]	Turkey [1]
		Para Red [1]	Spain [1]
	plastic bowls	<b>food fraud / deception</b>	
		<b>radiation</b>	
		not known	
		<b>GMO</b>	
		not known	
		<b>novel food</b>	
		not known	
		<b>adulteration / fraud</b>	
		improper health certificate(s) [1]	China [1]
		<b>food additives and flavourings</b>	
		not known	
		<b>composition</b>	
		not known	



tuna	<b>food fraud / deception</b>	
	<b>radiation</b>	
	not known	
	<b>GMO</b>	
	not known	
	<b>novel food</b>	
	not known	
	<b>adulteration / fraud</b>	
	absence of health certificate(s) [3]	Thailand [2], Philippines [1]
	absence of labelling [1]	Portugal [1]
	fraudulent health certificate(s) [1]	Ecuador [1]
	improper health certificate(s) [2]	Senegal [1], Mozambique [1]
	improper shelf life [1]	Italy [1]
	counterfeiting [1]	Italy [1]
	incorrect labelling [2]	Ecuador [1], Spain [1]
	mislabelling [1]	Spain [1]
	unauthorised establishment [1]	Spain [1]
	<b>food additives and flavourings</b>	
	E 120 - carmines [1]	Sri Lanka [1]
	E 251 - sodium nitrate [1]	Spain [1]
	E 452 - polyphosphates [1]	Spain [1]
	<b>composition</b>	
	carbon monoxide treatment [27]	country not mentioned [1], Philippines [2], Indonesia [4], Vietnam [7], Netherlands [2], Poland [1], Thailand [1], Costa Rica [1], Maldives [1], Spain [7]
	E 260 - synthetic acetic acid [1]	Spain [1]

\* = Own records included



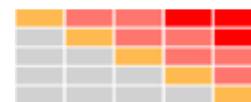


## 3 Rules regarding the questions

### 3.1 Rules regarding the questions to the likelihood of occurrence (Questions A 1 – A 4)

Question A 1/4		
Any known incidents of food fraud in the past?		
Actually any concerns, e.g. current notifications or alerts?		
1	no incident (-->result directly shown from safefood-online)	No further measures required.
2	1-3 incidents (-->result directly shown from safefood-online)	No further measures required.
3	4-6 incidents (-->result directly shown from safefood-online)	Review the inspection plan so that the known counterfeits / fraud cases are detected as far as possible during the incoming goods inspection.
4	7-10 incidents (-->result directly shown from safefood-online)	Review the inspection plan so that the known counterfeits / fraud cases are detected as far as possible during the incoming goods inspection.
5	11 and more incidents (-->result directly shown from safefood-online)	Review the inspection plan so that the known counterfeits / fraud cases are detected as far as possible during the incoming goods inspection.

Question A 2/4		
How strong are the economic influences, such as price fluctuations on the market?		
Data from purchase department / supplier		
1	There are no price fluctuations.	No further measures required.
2	Price fluctuations are in the expected range.	No further measures required.
3	Price fluctuations more than 10% - 20% above the expected range.	Continue tracking price development (volatility), check inspection plan for incoming goods inspection, adjust if necessary. If the price is very volatile and/ or the prices are significantly increasing, an exchange of the raw material should be considered.
4	Price fluctuations more than 20% - 40% above the expected range.	Continue tracking price development (volatility), check inspection plan for incoming goods inspection, adjust if necessary. If the price is very volatile and/ or the prices are significantly increasing, an exchange of the raw material should be considered.
5	Price fluctuations more than 40% above the expected range.	If the price is permanently very volatile and/ or the prices are increasing significantly, an exchange of the raw material should be considered.



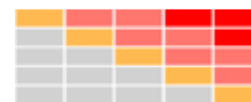
## Question A 3/4

From which country of origin the raw material is sourced? How long (time) and how complex is the supply chain? Are manipulations possible?

Select the country of origin for the raw material

several countries can be selected, according to a worst case scenario, the worst rating is used

1	no risks ( -->show result directly from safefood-online)	No further measures required.
2	acceptable risks ( -->show result directly from safefood-online)	No further measures required.
3	conditionally acceptable risks ( -->show result directly from safefood-online)	Choose, if possible, countries of origin with a high CPI and the highest possible GCI with no or acceptable risks. The Corruption Index (CPI) ranges from 0 to 100, where 100 indicates the lowest perception of corruption and is therefore the best possible result. The Growth Competitiveness Index (GCI) is an indicator of a country's competitiveness, with 100 indicating the highest growth competitiveness.
4	unacceptable risks ( -->display result directly from safefood-online)	Choose, if possible, countries of origin with a high CPI and the highest possible GCI with no or acceptable risks. The Corruption Index (CPI) ranges from 0 to 100, where 100 indicates the lowest perception of corruption and is therefore the best possible result. The Growth Competitiveness Index (GCI) is an indicator of a country's competitiveness, with 100 indicating the highest growth competitiveness.
5	critical risks ( -->display result directly from safefood-online)	Choose, if possible, countries of origin with a high CPI and the highest possible GCI with no or acceptable risks. The Corruption Index (CPI) ranges from 0 to 100, where 100 indicates the lowest perception of corruption and is therefore the best possible result. The Growth Competitiveness Index (GCI) is an indicator of a country's competitiveness, with 100 indicating the highest growth competitiveness.



## Question A 4/4

What is the market for the raw material (e.g. value of raw material / size of the market)? Is the raw material always available or what is the availability outside the harvest?

### Assessment of QM / QS and purchasing

1	large market, raw material always available, regardless of the time of harvesting	No further measures required.
2	large market, raw material always available, regardless of the time of harvesting	No further measures required.
3	Procurement is possible all year round. There are rarely bottlenecks	No further measures required.
4	Raw material is bought only by dealers	Traders should inform about the producers and for the producers risk-based supplier audits should be planned.
5	The market is small, often intransparent and there are only few suppliers. Raw materials are very expensive	If the price is very volatile and/or the market is not transparent and there is little competition, an exchange of the raw material should be considered.

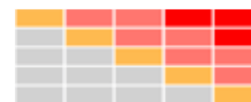
## 3.2 Rules regarding the questions to the likelihood of occurrence (Questions A 1 – A 4)

### Question E 1/4

What's the transportation route? How are the raw materials packaged?  
Are there tamper-evident closures / seals?

### Answer from the incoming goods inspections and corresponding notifications

A	Tamper-evident closure present or not required (e.g. for whole, undamaged fruits). It is always checked for possible damage upon receipt of the goods. There are no known damages.	No further measures required.
B	Tamper-evident closure present or not required (e.g. for whole, undamaged fruits). It is always checked for possible damage upon receipt of the goods. There are 1 - 2 known damages.	No further measures required.
C	Tamper-evident closure always available and required. There are 3 - 10 incidents per year with damaged tamper-evident closures, seals or seals.	Find the cause of the damage. Supplier must provide other tamper-evident closures. Define inspection at goods receipt as a mandatory inspection step.
D	Tamper-evident closure is missing frequently (more than 10 incidents per year) although required and mandatory.	Supplier must provide packaging with tamper evident closures. Define inspection at goods receipt as a mandatory inspection step.
E	No tamper-evident closure available although required.	Supplier must provide packaging with tamper-evident closure. Define inspection at goods receipt as a mandatory inspection step. It is often also helpful to ask the supplier for a certificate according to a GFSI standard.



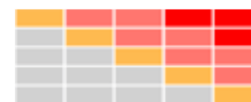
## Question E 2/4

How is the quality of the raw material (unprocessed or processed i.e. peeled, cut, crushed, ground, liquid or otherwise further processed)? and how many stages are there from cultivation/ extraction (farmer/ producer) to the delivery of the raw material to our company?

Is the raw material unprocessed or processed (e.g., peeled, cut, crushed, ground, liquid or otherwise further processed)?

Is the supply chain known? The closer to the origin, the less risky.

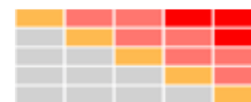
A	There are no known adulterations for the product and from an economic point of view it can be assumed that it makes little sense to adulterate the raw material. <b>Note: This answer is blocked if there are known adulterations with the note "Since there are known incidents, this selection is not possible." and this answer is always set by Safefood-Online if there were no known adulterations.</b>	No further measures required.
B	The raw material is directly purchased from the producer or trader. At least one of them is GFSI certified.	No further measures required.
C	The raw material is directly purchased from the producer who is classified as trustworthy (e.g. multi-year cooperation).	Establish risk-based audit planning for suppliers based on estimated raw material risks. It is important to consider all stages of the supply chain
D	Although the producer is known, he has never been visited and there are at least two intermediate stages to the production of the raw material that is procured.	Establish risk-based audit planning for suppliers based on estimated raw material risks. It is important to consider all stages of the supply chain.
E	For the production process of the raw material from harvesting to the final product there is not much knowledge available, so that possible weak points cannot be recognized and evaluated.	Build up knowledge about the production of raw materials / food in order to learn about possible weak points and pay specific attention to them.



## Question E 3/4

Are there already control measures, such as supplier audits, in which topics such as adulteration, traceability, mass balance and ethical aspects are audited?

A	There is an annual risk-oriented audit planning. The audits are addressing issues such as adulteration and fraud (including detection of such events), traceability, mass balance and ethical aspects that are fully met by suppliers.	No further measures required.
B	Risk-based supplier audits are carried out. Issues such as adulteration and fraud (including the detection of such events) and ethical aspects are not (yet) sufficiently addressed.	Extension of the checklist for carrying out supplier audits covering the topics: adulteration, traceability, mass balance and ethical aspects.
C	Risk-based supplier audits are carried out. Topics such as adulteration and fraud (including the detection of such events) as well as ethical aspects are not sufficiently addressed and are not fully met by the supplier.	Further development of risk-based audit planning for suppliers based on estimated raw material risks. The frequency of supplier audits should be reassessed at least once a year through a hazard analysis and assessment of the associated risks. If adulterations and fraud are known, the audits should at least cover adulteration, traceability, mass balance and ethical issues. The audits may also cover the production of the raw materials.
D	There are supplier audits, but these audits are not systematically planned and done situational.	Development of a risk-based audit plan for suppliers, based on the estimated raw material risks. The frequency of supplier audits should be reassessed at least once a year by means of a hazard analysis and assessment of the associated risks. If adulterations and fraud are known, the audits should at least cover adulteration, traceability, mass balance and ethical issues. The audits may also cover the production of the raw materials.
E	There are no systematic, risk-based supplier audits.	Development of a risk-based audit plan for suppliers, based on the estimated raw material risks. The frequency of supplier audits should be reassessed at least once a year by means of a hazard analysis and assessment of the associated risks. If adulterations and fraud are known, the audits should at least cover adulteration, traceability, mass balance and ethical issues. The audits may also cover the production of the raw materials.



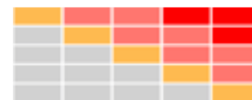
## Question E 4/4

Is it easy today to detect the known or possible adulterations in routine examinations? Are there any investigations or possibilities of discovery at all? What does the test plan look like?

### Assessment of QM/ QA

A	<p>There are no known adulterations.</p> <p><i>Note: This answer is blocked if there are known adulterations with the note "Because there are known incidents, this selection is not possible." and this answer is always set by SafeFood-Online if there are no known adulterations</i></p>	No further measures required.
B	A quick test / routine examination is available to determine the possible adulteration. The method is used in our company or at the supplier's side and is part of the inspection plan with a fixed interval.	No further measures required.
C	Methods with authenticity tests are available, but they are very complex and cannot be carried out in our own laboratory.	It should be checked whether and how the methods are included in the own laboratory. This could possibly save time until the positive release of the raw materials.
D	An inspection plan exists laying down the detection method(s) according to a specified interval. External laboratories are also responsible to test for authenticity.	Further development of the test plan, set up on the basis of a hazard analysis and assessment of the associated risks including these raw materials. The inspection plan determines the interval of the specified inspection on a risk basis. The results are regularly evaluated in order to determine trends.
E	Although there are analytical methods to detect adulterations, they can only be carried out in a few specialized laboratories. These tests are very costly and are only used when adulterations or fraud are known or reported.	Cooperation with institutes, laboratories, associations, suppliers and/ or other suitable external partners. The aim must be to develop a suitable routine method that can be used in the company's own laboratory or at the supplier in order to detect adulterations quickly and reliably. It is also helpful to ask the supplier for a certificate according to a GFSI standard.





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